

Excessive underarm sweating. *Imagine the cost.*



Your doctor

has decided that BOTOX® (Botulinum Toxin Type A) treatment is right for you.

When

you're diagnosed with excessive underarm sweating, inadequately managed with topical agents, you're actually suffering from a recognized medical condition. It puts quite a burden on your daily activities. On top of that, it actually costs you money.

The impact

on daily activities can't be measured, but this sheet helps you analyze and compare the actual out-of-pocket costs of living with excessive underarm sweating. This is helpful especially if your health insurance does not cover BOTOX® treatment.

71%

of sufferers with excessive underarm sweating who are interested in BOTOX® treatment (N = 96) said they spend an **extra \$75 or more a month** on average for clothes beyond normal wear and tear, as well as on keeping their clothes clean.¹

- 21% spend between \$125 and \$249 monthly¹
- 12% spend \$250 or more¹
- The average amount was **\$132 per month¹**



\$50

or more a month on average is spent by more than one-third of sufferers who are interested in BOTOX® treatment (N = 58) on products and treatments to control excessive underarm sweating.¹

- 22% spend between \$50 and \$74 monthly¹
- 15% spend \$75 or more¹

How do your costs compare for managing excessive underarm sweating?



Write down your estimated costs **per month** for the following items:

- _____ Extra spending on clothing purchases beyond normal wear and tear
- _____ Dry cleaning
- _____ Treatments and preparations (antiperspirants, powders, pads, etc)
- _____ Other
- _____ Total



Costs **per month** for BOTOX®

Imagine having the option of BOTOX® treatment. Break down the cost per month.

_____ Cost per month

Which looks better to you?

Success rates for BOTOX® treatment can vary, and results are not the same for everyone.

BOTOX® is FDA approved for severe underarm sweating when topical agents don't work.

Important Safety Information

You should not be injected if you have an infection at the injection site or are hypersensitive to any of the ingredients. Serious allergic reactions and cardiac events have been rarely reported. If you think you are having an allergic reaction or other unusual symptoms, such as difficulty swallowing, speaking, or breathing, call your doctor immediately.

Side effects include injection-site pain and bleeding, non-underarm sweating, infection, sore throat, flu, headache, fever, neck or back pain, itching, and anxiety. Patients with certain neuromuscular disorders such as ALS, myasthenia gravis, or Lambert-Eaton syndrome may be at increase risk of serious side effects.

Your physician has been provided with full prescribing information.

1. Campos Research & Analysis. *Hyperhidrosis Treatment Market Opportunity Assessment*. Englewood, CO: Campos Research & Analysis; October 2007.



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BOTOX®
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